Class	Centre No. / 'O' Level Index No.	Name



# 新加坡海星中学

# MARIS STELLA HIGH SCHOOL PRELIMINARY EXAMINATIONS **SECONDARY FOUR**

## PRINCIPLES OF ACCOUNTS

Paper 1

7087/01 15 August 2024

1 hour

Students answer on the Question Paper.

No Additional Materials are required.

#### READ THESE INSTRUCTIONS FIRST

Write your class, index number and name in the spaces at the top of this page.

Write in dark blue or black pen.

Do not use staples, paper clips, glue, or correction fluid.

The use of an approved calculator is allowed.

Answer all questions.

The businesses described in this question paper are entirely fictitious.

The number of marks is given in brackets [ ] at the end of each question or part question.

The total number of marks for this paper is 40.

For Examiner's Use 40

This document consists of 9 printed pages and 1 blank page.

Turn over

### Answer all questions.

1 Gerrard started his business as a sole trader on 1 June 2023.

The following transactions occurred in the first week of trading.

- 1 Bought a new machine on credit from David Ltd.
- 2 A credit customer was undercharged.
- 3 Received cash for commission earned.

#### **REQUIRED**

(a) Name the source document for the 3 transactions.

Transaction	Source document
1	
2	
3	

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	ot protessional	of professional etnics and	of professional ethics and explain the

Principle:
Explanation:
[2]

(c) Assist Gerrard by completing the order of the accounting information system.

Order	Accounting information system
1	Source documents
2	Journals
3	
4	Trial balance
5	Adjustments
6	Statement of financial performance and position

ſ	1	1	
	_		

(d) Name the accounting theory that Gerrard is applying by preparing the financial statements on the basis that his business will continue to operate indefinitely.

11
 -

[Total: 7]

2

141011	12 13	a rader. This business employs an accountant.
On 1	1 Ap	ril 2023, Moritz's capital account had a balance of \$50 000.
The	follo	wing transactions took place in his business for the year ended 31 March 2024:
2023 Jun Aug Dec	14 19	Moritz took out some goods costing \$500 from the business for personal use.  Moritz contributed \$10 000 to the business bank account.  Moritz contributed his personal car worth \$40 000 to the business for delivery purposes.
2024 Feb Mar	16	Moritz paid for his personal insurance costing \$2 500 from his business bank account.  Profit for the financial year was \$28 000.
REQ	UIR	ED
(a)	Sta	te the effect of drawings on the profit for the year and the equity of a business.
	••••	······································
	••••	[2]
(b)	Pre entr	pare the drawings account for the year ended 31 March 2024, including the closing y.
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	····•	
	••••	
	••••	•••••••••••••••••••••••••••••••••••••••
		[3]

[Turn over

(c)	Prepare the capital account for the year ended 31 March 2024.
	•••••••••••••••••••••••••••••••••••••••
	[5]
(d)	Explain the meaning of 'stewardship' as it applies to the role of accountants.
	[1]
	[Total: 11]

[Turn over

3 The following information has been provided for two restaurants for the year ended 31 December 2023.

	wow	Joy Eatery
	\$	\$
Current assets		•
Trade receivables	65 000	53 000
Inventory	60 000	10 000
Prepaid rent expense	35 000	-
Cash at bank	-	36 000
Cash in hand	1 000	2 000
Current liabilities		
Trade payables	50 000	54 000
Bank overdraft	30 000	-
Rent expense payable	-	22 000
Current ratio	?	1.33
Quick ratio	?	1.20

## REQUIRED

	iculate to <b>two</b> decimal places for <b>WOW's</b> : current ratio,
	[1]
(ii)	quick ratio.
	[1]

)	Evaluate the liquidity of WOW and Joy Eatery for the year ended 31 December 2023.
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	·
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	•••••••••••••••••••••••••••••••••••••••
	[6]
c)	Suggest <b>two</b> ways for WOW to improve its liquidity position.
Ψ,	
	•••••••••••••••••••••••••••••••••••••••
	[2]

[Total: 10]

4 Ethan Vans is a delivery business.

The following is the service fee revenue account of Ethan Vans for the month ended 30 June 2024.

Service fee revenue account

Date	Particulars	Debit	Credit	Balance
2024		\$	\$	\$
Jun 1	Bal b/d	A MARINE TO SERVICE THE SERVICE THE SERVICE SE	25 000	25 000 Cr
Jun 1	Service fee revenue received in advance (1)	1 Transfer and American Americ	6 000	31 000 Cr
14	Cash at bank		4 000	35 000 Cr
20	Trade receivable – Shawn (2)		2 000	37 000 Cr
30	Service fee revenue received in advance (3)	5 000		32 000 Cr-

#### **REQUIRED**

(a)	Interpret entry (1).
	[1]
(b)	Interpret entry (2).
	[1]
(c)	Interpret entry (3).

[Turn over

(d)	Explain the effects on profit and current liabilities if the business did not record the entry on 30 June.
	[2]
(e)	State and explain one accounting theory applied in the recording of the entry on 30 June.
	[2]
(f)	Distinguish revenue from other income.
	[2]

Ethan Vans pays a professional cleaning company to clean its delivery vans.

During the month ending 30 June 2024, Ethan Vans issued a cheque to pay for \$1 200 of cleaning expense. As at 30 June 2024, Ethan Vans still owed the cleaning company \$200 for cleaning services.

(g)	Prepare journal entries (including closing entries) to record cleaning expense for the month ended 30 June 2024. Narrations are <b>not</b> required.
	[3]

[Total: 12]

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# 新加坡海星中学

# MARIS STELLA HIGH SCHOOL PRELIMINARY EXAMINATIONS SECONDARY FOUR

# PRINCIPLES OF ACCOUNTS

7087/02

Paper 2

22 August 2024

INSERT

2 hours

READ '	THESE	INSTRI	UCTIONS	FIRST
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This insert contains the data for Question 1.

# **Data for Question 1**

The following balances were extracted from the books of Happiness Ptd Ltd on 31 May 2024.

	\$	
Motor vehicles at cost	270 000	
Fixtures and fittings at cost	64 000	
Accumulated depreciation of		
Motor vehicles	48 000	
Fixtures and fittings	6 400	
Inventory	83 500	
Sales revenue	642 000	
Sales returns	4 100	
Cost of sales	448 310	
Trade receivables	31 400	
Trade payables	9 150	
Allowance for impairment of trade receivables	1 350	
Cash at bank	1 000	Cr
Commission income	4 400	
Interest expense	2 500	
Utilities expense	7 200	
Wages and salaries	54 220	
Discount received	1 830	
Rent expenses	72 000	
Discount allowed	1 900	
Share capital, 110 000 ordinary shares	220 000	
Retained earnings 1 June 2023	5 000	
Bank loan	100 000	

#### Additional information

- Motor vehicles are to be depreciated at 10% using the straight-line method assuming a scrap value of \$30 000.
- 2 Fixtures and fittings are to be depreciated at 20% per annum using the reducingbalance method.
- 3 At 31 May 2024:
  - (i) commission income, \$600, had yet to be received
  - (ii) utilities expense, \$1 200, was prepaid
  - (iii) wages and salaries. \$1 780, were owing.
- A debt of \$ 1400 owed by a customer was found to be irrecoverable. The company decided to write this amount off.
- 5 It was decided that 5% of the trade receivables were unlikely to be collectible.
- On 31 May 2024, goods costing \$3 500 were damaged. The inventory has yet to be written down.
- One fifth of the bank loan is to be repaid on 31 December 2024.
- The company declared a dividend of \$0.06 per share. This will be paid on 30 June 2024.

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Class	Index Number	Name
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# 新加坡海星中学

# MARIS STELLA HIGH SCHOOL PRELIMINARY EXAMINATIONS SECONDARY FOUR

# **PRINCIPLES OF ACCOUNTS**

Paper 2

7087/02 22 August 2024

Candidates answer on the Question Paper.

Additional Materials:

Insert

2 hours

# **READ THESE INSTRUCTIONS FIRST**

Write your class, index number and name in the spaces at the top of this page. Write in dark blue or black pen.

Do not use staples, paper clips, glue, or correction fluid.

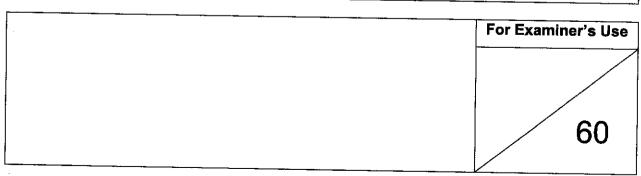
The use of an approved calculator is allowed.

Answer all questions.

The businesses described in this question paper are entirely fictitious.

The number of marks is given in brackets [ ] at the end of each question or part question.

The total number of marks for this paper is 60.



This document consists of 16 printed pages and 1 insert.

# Answer all questions.

1 Refer to the Insert for data for Question 1.

# REQUIRED

(a) Prepare the statement of financial performance for the year ended 31 May 2024.

Happiness Pte Limited Statement of Financial Performance for the year ended 31 May 2024
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***************************************

[10]

[Turn over

(b) Prepare the statement of financial position as at 31 May 2024.

# Happiness Pte Ltd Statement of Financial Position as at 31 May 2024

•••••••••••••••••••••••••••••••••••••••
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[10]

[Total: 20]

[Turn over

2 Gabriel operates a trading business in lights and bulbs. He has provided the following information from the bank statement and cash at bank account for the month of April 2024.

Bank statement					
Date	Particulars	Payments	Receipts	Balance	
2024		\$	\$	\$	
Apr 1	Balance b/d			4 000 Cr	
1	Cheque 1122	600		3 400 Cr	
4	Cheque deposit		1 600	5 000 Cr	
5	Credit transfer (Timothy)		1 500	6 500 Cr	
6	Cheque 1123	500		6 000 Cr	
7	Bank interest	100		5 900 Cr	
9	Direct payment (Rent)	3 000		2 900 Cr	
12	Cheque deposit		2 000	4 900 Cr	
16	Cheque 1124	1 300		3 600 Cr	
17	Rejected cheque (deposited on 12 April)	2 000		1 600 Cr	
27	Cheque 1125	1 000		600 Cr	
30	Bank charges	300		300 Cr	

#### Cash at bank

Date	Particulars	Cheque	Debit	Credit	Balance
		no.			_
2024			\$	\$	\$
Apr 1	Balance b/d				3 400 Dr
. 3	Sales revenue		1 600		5 000 Dr
5	Advertising expense	1123		500	4 500 Dr
10	Matthew Light	ł	2 000		6 500 Dr
11	Inventory	1124		3 100	3 400 Dr
	· ·	1125		1 000	2 400 Dr
24	Ayden Trading	1120	500	10.75 - 2.55 - 2.55	2 980 Dr
26	Max Lights		580		
28	Jair Enterprise	1126		1 700	1 280 Dr

#### Additional information

- (i) The business wrongly recorded Cheque no. 1124 in its books.
- (ii) It was later discovered that the bank interest charged on 7 April was an error by the bank.

# **REQUIRED**

(a)	φ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ
	,
	[5]
(b)	Prepare the bank reconciliation statement as at 30 April 2024.
	[4]
(c)	The unadjusted profit for the month of April 2024 was \$8 000. Calculate the adjusted profit for the month of April 2024, after taking into account the bank reconciliation adjustments.
	[1]

[Turn over

State two ways of internal control, other than bank reconciliation, a business may to safeguard office cash.	JSE
•••••••••••••••••••••••••••••••••••••••	
	.[2]
[Total: :	121

3 Kaellen Trading uses the First-In-First-Out method for its inventory. On 1 January 2024, Kaellen Trading has a beginning inventory of 200 units costing \$2 400. The following purchase and sales transactions occurred in the month of January 2024.

Date	Transaction
Jan 5	Bought 400 units from Declan, an overseas supplier, on credit at a cost of \$3 600.
10	Received from Fast Delivery an invoice amounting to \$500 for shipping fees, goods-in-transit insurance and import taxes for the 5 January purchases from Declan.
15	Bought 200 units from Kang You Trading on credit for \$2 200.
20	Sold 600 units to Kenneth Network for \$10 000.
25	Bought 200 units from Torres Trading on credit for \$2 600.
30	Sold 200 units to lan Supplies on credit for \$4 000.

## **REQUIRED**

(a)	Calculate the total cost of sales for January 2024.
	[2]
(b)	Prepare journal entries to record the transactions on 10 January 2024 and 20 January 2024. Narrations are <b>not</b> required.
	,
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	[3]

[Turn over

(c)	Prepare an extract of the statement of financial performance for the month ended 31 January 2024.
	***************************************
	***************************************
	***************************************
	[2]
(d)	Prepare an extract of the statement of financial position as at 31 January 2024.

The following information are extracted from the books of Kaellen Trading on 31 December for the years ended 2022 and 2023.

31 December 2022

31 December 2023

Rate of inventory turnover

8.9 times

6.4 times

REQUIRED
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(e)	Comment on the trend in rate of inventory turnover over the two years ended 31 December 2022 and 2023. Suggest <b>one</b> possible reason for the change.
	[3]
(f)	Suggest one way to improve Kaellen Trading's efficiency in managing inventory.
	[1]
	[Total: 12]

James buys and sells leather shoes. The business provides the trade receivable ledger account for its credit customer, Jonas Trading, for the month of August 2024 shown below.

Trade receivable - Jonas Trading

	Particulars	Debit \$	Credit \$	Balance \$
2024		_		
Aug 1	Bal b/d			2 600 Dr
8	Sales revenue	2 000		4 600 Dr
10	Sales returns		100	4 500 Dr
22	Cash at bank		2 470	2 030 Dr
22	Discount allowed		130	1 900 Dr
25	Cash at bank	2 470		4 370 Dr
25	Discount allowed	130		4 500 Dr
31	Allowance for impairment of trade receivables		4 500	_

#### REQUIRED

(a)	Expl	ain <b>one</b> difference between trade discount and cash discount.
		[2]
(b)	Calc	culate the percentage of cash discount allowed on 22 August 2024.
		[1]
(c)	Inte	rpret the transactions on the following dates:
	(i)	August 10
		[1]

	(11)	August 25
		[2]
	(iii)	August 31
		[1]
(d)	State	e the effects of not recording the 25 August "Discount allowed" entry on trade ivables and profit for the month ended 31 August 2024.
	•••••	
	• • • • • • • • • • • • • • • • • • • •	
		[2]

James Trading buys and sells all categories of clothing.

Two of James Trading's biggest customers, Jerrick Firm and Joel Trading, have approached James Trading to negotiate for longer repayment period. James Trading intends to extend longer repayment period to only one business. Its current credit term is 35 days.

	Jerrick Firm	Joel Trading
Nature of business	Sells branded high quality casual and sports wear.	Sells athleisure or athletic- casual wear.
Background of business	<ul> <li>Has 3 physical outlets in major shopping districts in Singapore.</li> <li>Sells mainly to local customers.</li> </ul>	<ul> <li>Has an online shop.</li> <li>Sells to local and overseas customers.</li> </ul>
Average trade receivable balances	\$32 000	\$25 000
Repayment history over the past year	Collection days: 37 Repaid late 2 times	Collection days: 35 Repaid late 5 times
Reputation	<ul> <li>Has been in the business for 10 years.</li> <li>Popular with affluent working professionals with high purchasing power.</li> </ul>	<ul> <li>Has been in the business for 3 years.</li> <li>Popular with young and trendy adults, due to its effective marketing strategies on social media.</li> </ul>
Industry outlook	After Covid-19, many businesses allow their employees to work from home. There is a gradual increasing demand for high quality comfortable casual wear.	Athleisure has gained significant popularity in recent years, blending the comfort and functionality of athletic clothing with the style and versatility of casual wear. It is a popular choice for individuals who value both active lifestyles and fashion-forward looks.

RE	Q	U	ı	R	Ε	D
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	or Joel Trading? Justify your decision with three reasons.
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**End of Paper** 

[Total: 16]

[Turn over

# Additional page

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# MARIS STELLA HIGH SCHOOL (SECONDARY)

# PRELIMINARY EXAMINATIONS 2024 SECONDARY FOUR EXPRESS

PRINCIPLES OF ACCOUNTS Paper 1

7087/01 15 August 2024 1 hour

MARK SCHEME

**MAXIMUM MARK: 40** 

### Question 1 [Total: 7]

(a)

Transaction	Source document	
1	Invoice	
2	Debit note	
3	Receipt	
	Managhanah 2	

[1 mark each, 3]

(b) Any one of the following. [2]

Integrity - to be straightforward and honest in all professional and business relationships

**Objectivity** – to be **unbiased** when making a professional judgement in the accounting process and not be influenced by threats and rewards

(c) Ledger [1]

(d) Going concern theory [1]

#### Question 2 [Total: 11]

(a) Drawings has no effect on the profit for the year. [1] Drawings will decrease the equity. [1]

(b)

		Drawings			
	T	Debit	Credit	Balance	
2002		\$	\$	\$	
2023	Inventory	500 [1]		500	Dr
Jun 14	inventory	1 200 [1]			
2024				0.000	D-
Feb 16	Cash at bank	2 500 [1]		3 000	U
	Capital		3 000 <b>[1] OF</b>	-	
Jun 14	Inventory  Cash at bank  Capital	2 500 [1]	3 000 <b>[1] OF</b>	3 000	Dr Dr

(c)

		Capital			
		Debit	Credit	Balance	
0000		\$	\$	\$	
2023	Balance b/d	· ·		50 000	Cr [1/2]
Apr 1	Cash at bank	•	10 000 [1]	60 000	Cr
Aug 13 Dec 25	Motor vehicles		40 000 [1]	100 000	Cr
2024	Income summary		28 000 [1]	128 000	Cr
Mar 31 31	Drawings	3 000 [1] <b>OF</b>		125 000	Cr
Apr 1	Balance b/d			125 000	Cr [1/2]

(d) Stewardship – Accountant being the agent of the organization is given the responsibility to manage the resources [1/2] of the business and has a moral duty to present accounts that do not misled users of accounting information [1/2].

### Question 3 [Total: 10]

(a)

	WOW	Joy Eatery
Current ratio = Current assets ÷ Current liabilities	(65000+60000+35000+1000) + (50000+30000)	(53000+10000+36000+2000) ÷ (54000+22000)
	= 161000 ÷ 80000	= 101000 ÷ 76000
	= 2.01 [1]	= 1.33
Quick ratio [Current assets –	(161000 – 60000 - 35000) ÷ 80000)	(101000 – 10000) ÷ 76000
(inventory + prepayment)] ÷	= 66000 ÷ 80000	= 91000 ÷ 76000
Current liabilities	= 0.83 [1]	= 1.20

#### (b)

- WOW's current ratio of 2.01 was better than Joy Eatery's current ratio of 1.33.
- WOW's current ratio was above the general benchmark of 2 [1/2] while Joy Eatery falls below the general benchmark of 2 [1/2].
- This means that WOW is more able to pay its <u>current liabilities</u> using <u>current assets</u> than Joy Eatery.
- WOW's quick ratio of 0.83 was worse than Joy Eatery's quick ratio of 1.20.
- WOW's quick ratio of 0.83 was below the general benchmark of 1 [1/2] while Joy Eatery was above the general benchmark of 1 [1/2].
- This means that WOW is less able to pay its <u>current liabilities</u> using <u>quick assets</u> than Joy
  Eatery. / This indicate that WOW may face difficulties in paying its immediate debts using its
  quick assets.
- These could be because WOW has a bank overdraft of \$30000,
- and has a high inventory of \$60000. A lot of funds are tied up in inventory. These could have worsened WOW's liquidity position.
- In conclusion, WOW is in a worst off liquidity position than Joy Eatery.

(Any 5 points + Conclusion, 1 mark each)

#### (c) (Any 2, max 2 marks)

- Cash contribution from owner
- Obtain long-term borrowings
- Sale of excess non-current assets for cash

#### Question 4 [Total: 12]

- (a) It refers to service fee revenue received last month but earned this month [1/2]. Thus the amount of \$6000 that was adjusted last year is reversed [1/2] and added to this year service fee revenue on 1 June 2024.
- (b) On 20 June, Ethans Vans provided \$2000 [1/2] worth of services for Shawn but did not receive any amount from Shawn for the services provided. [1/2].
- (c) It refers to services fee revenue of \$5000 received this month [1/2] but Ethan Vans had not provide the service yet [1/2].
- (d) Service fee revenue and profit would be overstated [1/2] by \$5000. [1/2]

  Current liability (Service fee revenue received in advance) would be understated [1/2] by \$5000

  [1/2]
- (e) Any one of the following. [2]

**Revenue Recognition** – Revenue is recognised when goods are sold and delivered or when services have been performed

Accrual - Revenue is recognised when it is earned and not on amount of cash received.

(f) Revenue is the main source of income for the business, it is the amount earned when a business sells goods or provides services to customers. [1]

Other income is the amount earned from other business activities, discount received, commission income [1]

(g)

#### Journal

Journal			
Date	Particulars	Debit (\$)	Credit (\$)
2024			
Jun 30	Cleaning expense	1200	
	Cash at bank		1200
Jun 30	Cleaning expense	200	
<del></del>	Cleaning expense payable		200
Jun 30	Income summary	1400	
<u></u>	Cleaning expense		1400
			/2 mark and

[1/2 mark each, 3]

# MARIS STELLA HIGH SCHOOL (SECONDARY)

# PRELIMINARY EXAMINATIONS 2024 SECONDARY 4 EXPRESS

PRINCIPLES OF ACCOUNTS Paper 2

7087/02 22 August 2024 2 hours

MARK SCHEME

**MAXIMUM MARK: 60** 

# Question 1 [Total: 20]

(a)

# Happiness Pte Limited

Statement of financial performance for the year ended 31 May 2024

Statement of financial performance for the year	\$	\$
Sales revenue	642 000	
Less: Sales returns	4 100	
Net sales revenue		637 900
Less: Cost of sales		448 310
Gross profit		189 590
Other income		
Commission income (4400+600)	5 000	
Discount received	1 830	6 830
Less: Other expenses		
Interest expense	2 500	
Utilities expense (7200 – 1200)	6 000	
Wages and salaries (54220+1780)	56 000	
Rent expense	72 000	
Discount allowed	1 900	
Depreciation – Motor vehicles (0.1 X 240000)	24 000	
Depreciation – Fixtures and fittings (0.2 X 57600)	11 520	
Impairment loss on trade receivables *	1 550	
Impairment loss on inventory	3 500	178 970
Profit for the year		17 450

[10]

\*N = 0.05 X (31400-1400) = 1500 N-(O-W) = 1500 - (1350-1400) = 1500 - (-50) = +1550 (b)

# Happiness Pte Limited

Statement of Financial Position as at 31 May 2024

Statement of Financial Po	osition as a	131 May 2024	T	_
Assets	<b>P</b>	Ф	\$	
Assets	Cost	Accumulated depreciation	Net book value	
Non-current assets				
Motor vehicles (48000+24000)	270 000	72 000	198 000	1/
Fixtures and fittings (6400+11520)	64 000	17 920	46 080	1/
Current consts			244 080	
<u>Current assets</u>				
Inventory (83500-3500)		80 000		1
Trade receivables (31400 – 1400)	30 000			1/2
Less: Allowance for impairment of trade receivables	1 500	28 500		1/2
Commission income receivable		600	***************************************	1
Prepaid utilities expense		1 200	110 300	1
Total assets			354 380	-
Equity and Liabilities				
Shareholders' Equity				-
Share capital, 110 000 ordinary shares		220 000		1/2
Retained earnings (5000+17450-6600)		15 850	235 850	1
Non-current liabilities				
Long term borrowings			80 000	1/2
				1
		<u> </u>		

Current liabilities		
Trade payables	9 150	
Bank overdraft	1 000	
Wages and salaries payable	1 780	
Current portion of long-term borrowings	20 000	
Dividends payable	6 600	38 530
Total equity and liabilities		354 380

[10]

1/2

1

1/2

1

# Question 2 [Total: 12]

# (a)

#### Cash at bank account

Date	Particulars	Dr \$	Cr \$	Balance \$
2024				
Apr 30	Balance b/d			1 280 Dr
- 1 pr 00	Trade receivable - Timothy	1 500 [1]		2 780 Dr
	Rent expense		3 000 [1]	220 Cr
	Inventory (error)	1 800 [1]		1 580 Dr
	Trade receivable – Matthew ight (dishonoured)		2 000 [1]	420 Cr
	Bank charges		300 [1]	720 Cr
Mov 1	Balance b/d			720 Cr
May 1	Dalatice b/u		<u></u>	[5]

(b)

# Bank Reconciliation Statement as at 30 April 2023

	\$
Balance as per bank statement	300
Add: Cheques not yet credited	
Max Lights	580 [1]
Bank's error	100 [1]
Less: Cheques not yet presented	
Jair Enterprise	1 700 <b>[1]</b>
Balance as per updated cash at bank account	(720) [1]

[4]

(c)

Adjusted profit = \$8 000 - \$3 000 [1/2] - \$300 [1/2] = \$4 700

POA P2 Prelim 2024 Answer Key

# (d) Any two of the following [2]

- Segregation of duties
- Authorisation
- · Custody of cash

#### Question 3 [Total: 12]

(a) Cost of sales on 20 January = 2400 + (3600+500) = \$6500 [ 1 1/2]

Cost of sales on 30 January = \$2200 [1/2]

Total cost of sales for January 2024 = 6500 + 2200 = \$8700

(b)

	Journal		
Date	Particulars	Debit	Credit
2024		\$	S
Jan 10	Inventory	500	<del></del>
	Trade payable – Fast Delivery		500
Jan 20	Trade receivable - Kenneth Trading	10 000	
	Sales revenue		10 000
	Cost of sales	6 500	
	Inventory		6.500

[1/2 mark each : 3]

(c)

# Kaellen Trading

Statement of Financial Performance for the month ended 31 January 2024 (extract)

<b>)</b>
14 000 [1]
8 700 CF [1]
5 300

# Kaellen Trading

Statement of Financial Position as at 31 January 2024 (extract)

	\$
Current assets	
Inventory	2 600 [1]

(e)

- The rate of inventory turnover of has decreased and worsened from 8.9 times in 2022 to 6.4 times in 2023. [1]
- This shows that Kaellen Trading has become less efficient in its inventory management. [1]
- This may be due to lack of popularity of its product / overstocking in inventory / increased competition from other suppliers [1]

#### (f) Any one of the following [1]

- Sell more goods through online platforms
- Reducing selling price for slow-moving goods (unpopular products).
- Provide trade discount to customers to encourage bulk purchase.
- Attract more customers through marketing campaign.
- Use technology to improve accuracy prediction about customer demand so that business can know when and how much inventory to buy.

## Question 4 [Total: 16]

# (a) Any one of the pair [2]

	TRADE DISCOUNT	CASH DISCOUNT
1	A deduction off the list price	A deduction off the net invoice price
2	Given to encourage bulk purchases	Given to encourage prompt payment
3	Not recorded in the general ledger	Recorded in the general ledger as discount allowed or discount received

- (b) Percentage discount = 130 / (2470+130) X100% = 130 / 2600 X 100% = 5% [1]
- (c) (i) Jonas Trading returned goods of \$100 previously bought from the business. [1]
  - (ii) The cheque of \$2470 received on 22 August from Jonas Trading was dishonoured [1] and the discount allowed of \$130 was withdrawn [1].
  - (iii) The business wrote off the outstanding debts amounting to \$4500 owed by Jonas Trading. [1]
- (d) Profit would be understated [1/2] by \$130 [1/2]

  Trade receivables would be understated [1/2] by \$130 [1/2]

# (e)

Decision	[1]	I would advise James Trading to extend credit to Jerrick Firm
Evidence #1	[1]	Jerrick Firm has been in business for 10 years, 7 more years than Joel Trading of 3 years.
Explanation for Evidence #1	[1]	Since it has been in operation for 10 years, it should be more stable and would have built up a reputation for the quality of products it supplies in addition to the goodwill it gives to its customers. It will be less likely to close down and more likely to be able to repay its debt.
Evidence #2	[1]	Jerrick Firm paid late twice compared to Joel Trading who paid late 5 times.
Explanation for Evidence #2	[1]	Jerrik Firm is more reliable, and James Trading can be more assured of collecting money from Jerrick Firm than from Joel Trading.
Evidence #3	[1]	Jerrick Firm has 3 physical outlets in major shopping districts in Singapore, while Joel Trading operates online.
Explanation for Evidence #3	[1]	Since Jerrick Firm physical outlets are conveniently located in major shopping districts, it will have easy access to customers, and will also attract customers who would prefer to see and touch the clothing before buying. Jerrick Firm can generate consistent sales revenue to pay James Trading on time.
Evidence #4	[1]	Jerrick Firm is popular with affluent working professionals with high purchasing power (wealthy).
Explanation for Evidence #4	[1]	Jerrick Firm is likely to generate high sales revenue and more likely to pay on time.

OR

	<del></del> -	- " I had sadit to lead Trading
Decision	[1]	I would advise James Trading to extend credit to Joel Trading
Evidence #1	[1]	Joel Trading has a better repayment history. It has collection days of 35 days as compared to Jerrick Firm of 37 days.
Explanation for Evidence #1	[1]	Joel Trading is more prompt in payment and James Trading will be able to obtain cash earlier which can be used for other purposes.
Evidence #2	[1]	Joel Trading operates online whereas Jerrick Firm only has physical outlets.
Explanation for Evidence #2	[1]	Selling online will enable Joel Trading to have a wider reach of customers across many countries, which can lead to increase in global demand for its goods. With higher global demand, Joel Trading can generate consistent sales and buy more from James Trading. This will lead to increase in sales and profit for James Trading.
Evidence #3	[1]	Joel Trading sells athleisure which has gained significant popularity in recent years.
Explanation for Evidence #3	[1]	Athleisure is a choice for individuals who value both active lifestyles and fashion-forward looks. The customer base will be wider, and this will mean that Joel Trading will buy more from James Trading. This will lead to increase in sales and profit for James Trading.
Evidence #4	[1]	Joel Trading's average trade receivables balance is \$25 000, which is \$7 000 lower than Jerrick Firm's trade receivables balance of \$32 000.
Explanation for Evidence #4	[1]	The amount owed by Joel Trading is generally lesser, and in the event that both businesses are unable to pay their debts, lesser debts will be written off for Joel Trading